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BUREAU OF PLANT INDUSTRY
FIELD INVESTIGATIONS IN POMOLOGY

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SPRING 1910

The Flansburgh & Potter Co.



CATALOG AND PRICE LIST OF

STRAWBERRY PLANTS

and Other Small Fruits

GROWN AND FOR SALE BY

THE FLANSBURGH & POTTER COMPANY

Leslie, Michigan.

E A T O N

Red Raspberry

The Largest, The Firmest,
The Most Beautiful,
The Most Productive
of all Red Raspberries.

See elsewhere description of this berry.

Certificate of Nursery Inspection No. 956

THIS IS TO CERTIFY, That I have examined the Nursery Stock and premises of the Flansburgh & Potter Co., Leslie, Mich., and find them apparently free from dangerous insects and dangerous contagious tree and plant diseases. This Certificate to be void after July 31, 1910.

L. R. TAFT,
State Inspector of Nurseries and Orchards.
Agricultural College, Mich., Aug. 31, 1909.

Copy of above Certificate with each shipment.

A Few Words to Our Friends

We are glad to greet you again through this, our Seventeenth Annual Catalog and Price List, our only salesman for 1910.

In presenting it we desire to thank our many friends for their liberal patronage of seasons past, which has increased from year to year, and the season of 1909 was a record-breaker, being nearly all sold out of plants before the season was half-way through.

We do not claim to grow the "Best Plants on Earth," because sunshine and showers favor all alike, but we do claim to give our business close, personal attention. We try to get our orders off at proper time, correctly labeled, good count and carefully packed. We believe in this we have been successful and as an evidence of the fact we point to our rapidly growing business. We fully realize that a satisfied customer is the best advertisement we can have.

The Strawberry adapts itself to almost every section of the country, but varieties and methods of culture suited to one section may be unsuited to another, so test alone will determine what is best suited to your soil and climate.

We desire to call your attention to the list of new varieties we offer. Few, if any, offer a more complete list.

We have taken great care to have our description accurate. In the selection of varieties for our customers, you may rely upon what we say as being the result of careful observation and study of the different varieties as they appear under cultivation here.

All progressive berry growers should test the most promising of the new varieties soon after they are introduced. Then, if one is found that is superior, the grower has it in its prime.

Try a few and keep up with the procession. One year's test of a new berry is not always conclusive, as each variety has an individuality that must be discovered before it can be grown at its best.

With us the spring of 1909 was not very favorable for shipping plants. One drawback was the big shortage of Strawberry plants, but this seemed to be the general complaint. With an unusual amount of rain, it was some times impossible to ship plants the day they should have been, but you can depend upon it that we were doing everything possible to make shipment.

We sold everything and returned many orders. A good many were greatly disappointed in not getting plants. We have always advised our customers to order early, and we again ask you to order before we are sold out of some varieties.

The coming season bids fair to be a good one with us, as we have a fine stand of well-rooted plants.

Terms, Advice, Etc.

Our Shipping Season begins with Southern orders as soon as frost is out of the ground in spring, often in March. The sooner plants are set, before they get too large a growth, the better. We aim to set our plants in early April. If ordered late in the season, it is always best to name a second or third choice in case a variety is sold out, or leave it with us, stating soil conditions and other particulars. We will do our best to please you, but order early and have plants come early if you can.

TERMS, Cash with Order; but orders will be booked if one-fourth value is enclosed, the remainder to be sent before shipment. C. O. D. orders require one-fourth value with the order. Send remittance at our risk by postoffice order, express money order, bank draft or registered letter. Stamps taken for parts of a dollar.

Claims, if any, must be made upon receipt of goods, so that mistakes, should any have been made, may be promptly corrected. We take great pains to avoid mistakes, but should any error have been made, please notify us of the fact at once.

Canadian Shipments accompanied with invoice, owing to the duty, with charges guaranteed to avoid delay. Please do not send Canadian stamps.

For Our Responsibility address with a stamp the People's Bank, Leslie, Mich., postmaster, express agent, or any official, professional or business man of the same place.

Some Reasons. Important.

We Grow Our Plants in a New Place Each Season rotating with clover and other crops on good soil that is still new and capable of producing well balanced, best grade plants. The kind we advertise.

We Maintain Our Grade by a careful selection of stock plants, and right methods of propagation from year to year, that tend with such a soil, to produce stock of the greatest health and vigor, striving for the ideal fruiting row and perfect fruit from any plants that may be left unsold.

Our Plants Are Fresh Dug as wanted, nicely trimmed ready for planting, carefully resorted and tied in bunches of 25; roots washed in cold water if necessary to make them clean, and packed with live moss in new handle baskets lined with oil paper, or in light ventilated crates, in such a manner that we **guarantee safe arrival in good condition by express or mail**, to all parts of the U. S. and Canada. Plants by freight at buyer's risk.

True to Name. We take great pains to have stock true to name and hold ourselves ready upon proper proof to refund money or replace any that prove untrue; but it is mutually agreed that we shall not be liable for a greater sum than the amount paid for such stock.

Our Prices average lower than can be found elsewhere, when quality of stock and guaranteed conditions are considered. Our references for responsibility are ample. You take no risk whatever. See elsewhere a certificate of health from State Inspector of Nurseries, L. R. Taft. Read our unsolicited testimonials. We invite investigation at all times.

Northern Grown Plants

A Strawberry plant is never in so prime a condition as when fully grown, matured and dormant. Our friends in the south have recognized that our northern grown plants are safer to set, because of their more dormant condition on arrival, while commercial growers in the north and west would not think of setting southern stock of a more advanced growth. We also hold that, while the strawberry will grow and thrive nearly everywhere, the north is its natural home, where it fits the conditions more naturally for a higher development.

Summer and Fall Plants

The best time to set Strawberry plants is in the spring and the earlier the better, but they may be set successfully at any time that the young plants are big enough, if there is plenty of rain, or proper care is given.

We are always anxious to accommodate those who wish to test new varieties a year sooner, or who neglected to order the home garden at the proper season or in the case of market gardeners, who have crops coming off their ground which they wish to set to Strawberries as a matter of economy and rotation. To such our printed rate per dozen will apply as soon as any plants are large enough. **Before September 15 the rate per 100 will be one-half more;** after September 15 our price will be 15 cents per 100, write for price on larger amounts. Later in the season, the loss of plants not well rooted, which must be thrown away, is not so great and if several thousand are wanted, write for prices on the list desired.

We do not sell potted plants, regarding them as less satisfactory than good layer stock and much more costly for the express. When more than dozens or hundreds are wanted write for prices on the list desired.

NUMBER OF PLANTS REQUIRED TO SET AN ACRE.

| Distance | Plants | Distance | Plants | Distance | Plants | Distance | Plants |
|--------------|--------|--------------|--------|--------------|--------|--------------|--------|
| 1 by 1 foot, | 43,560 | 4 by 1 foot, | 10,890 | 5 by 4 feet, | 2,178 | 6 by 5 feet, | 1,452 |
| 2 by 1 foot, | 21,780 | 4 by 2 feet, | 5,445 | 5 by 5 feet, | 1,742 | 6 by 6 feet, | 1,210 |
| 2 by 2 feet, | 10,890 | 4 by 3 feet, | 3,630 | 6 by 1 foot, | 7,160 | 7 by 1 foot, | 6,122 |
| 3 by 1 foot, | 14,520 | 4 by 4 feet, | 2,722 | 6 by 2 feet, | 3,630 | 7 by 2 feet, | 3,111 |
| 3 by 2 feet, | 7,260 | 5 by 1 foot, | 8,712 | 6 by 3 feet, | 2,420 | 7 by 3 feet, | 2,074 |
| 3 by 3 feet, | 4,840 | 5 by 2 feet, | 4,356 | 6 by 4 feet, | 1,815 | 7 by 4 feet, | 1,555 |
| | | 5 by 3 feet, | 2,904 | | | | |

Our Plants Give Satisfaction in Illinois

May 21, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: I received the plants all O. K. and they are just the kind I like. I will give you another order next spring for about three times as many. You gave me good count.

Very truly,

L. W. ANDREWS,
Stephenson Co., Ill.

BEST ON EARTH

Flansburgh & Potter Co., Leslie, Mich.

Gents: The Strawberry plants received and better plants never were shipped by any firm on earth. Thanks for good count.

Yours truly,

L. J. STEARNS,
Pocahontas Co., Iowa.

For the Beginner

An all-wise providence produced the first Strawberry plant, which propagated by runners, which produced its fruit in season containing seeds, each of which contained the germ of a new variety, more or less like the parent, but always a distinct variety.

A plant that has borne fruit is more or less exhausted with the effort. The new plants weakened in vitality and subject to disease. Thus nature has provided, in the seed, for the reproduction of varieties, while man maintains the vigor and health of varieties by propagating from plants selected each which have not been allowed to fruit.

A variety grown near certain other varieties, being fertilized by the other while in bloom, or if removed to another soil or climate may show different effects in fruit. An added color or other characteristics of the fertilizing variety, or other development in the variety itself, for the time being. These features being inherent in the variety, brought out by its environment.

Pistillate varieties have imperfect blossoms and will not fruit unless these blossoms are fertilized by the pollen that is carried by insects or the wind from staminate varieties, which have perfect bloom and are self fertilizing. A good way is to set two rows of staminate and two of pistillates alternate, or one of staminate and two of pistillate, but a greater portion of pistillates to staminate is hardly safe, especially if the blooming season proves cold and wet. The whole field may be set to staminate or perfect variety if desired.

Strawberries will grow and do well on almost any ordinary soil. The fruit is nine-tenths water, but the plants are great feeders, and a richer soil and more thorough cultivation will mean a greater measure of success, and choice varieties than ordinary sorts.

The only best time to set Strawberries is in the spring, when the plants are full grown, matured, and dormant; when the soil is moist and cool and there is more favorable weather generally.

Don't order Strawberry plants by freight. We would rather give extra plants for prompt delivery by express, for any difference in rate, than that our customers should receive them in any but the freshest possible condition. There is always danger of a possible hold over or delay en route.

When the plants arrive if your ground is not ready, untie the bunches and heel them in, the plant just far enough apart for the soil to press about the roots of each. Water and shade them if necessary. As soon as the soil will crumble in the hand, fit the ground deep and fine and firm. A little extra work right here will pay you double later on. Mark out in rows three or four feet apart for the narrow or broad matted row system, or 24 to 30 inches check rows for hill culture, so as to cultivate both ways.

We set our plants with spades and follow quickly with the horse and cultivator, repeating the operation as many times throughout the season as is necessary to keep and hold the soil at all times loose and lively, hoeing among the plants nearly as often for the same purpose. Some growers advise setting the plants 15 inches apart for matted rows; but if the soil is in good heart, and it has been well fitted, and only No. 1 plants are used, this is pretty close for most varieties. We set 18 inches or more apart, according to the vigor of the variety, and seldom have a break in our rows in the fall. Sometimes a small spot will be drowned out in a wet season, or a white grub will eat the roots off from a few plants before we find them; but he seldom goes very far with us, for they are not long set before they begin to blossom, and these blossoms must be kept off or the plants will bear and exhaust themselves, and the young plants will suffer for it.

We do not clip the runners from our matted rows, but allow them to run and root freely as soon as they will; but it may be done until about the first of August, when they should still be able to make a good narrow matted row. In hill culture the runners are kept off the entire season clipping them off with a sharp hoe when hoeing. With every runner removed a new crown is added to the plant until it attains a large size, when, to cover completely, would often require a bushel basket. The more vigorous the variety, the larger the plants may be made to grow.

Intensive culture consists mainly in spacing the young plants about the parent plant in such a way that each plant will stand an equal distance (about eight inches) from its neighbor, until the row is wide enough to suit, all other runners being removed as soon as they appear. This is the ideal way to grow Strawberries. It's lots of work; but larger crops and finer fruit will pay the grower who can follow up this system. We recommend this plan to those whose grounds are limited, and to all others who can give it the required attention.

Mulch the vines in winter, whether the ground will heave in spring or not. Do not disturb them in spring more than to uncover them. At fruiting time be prepared with new clean packages. Old, weather stained and mouldy boxes are expensive. Instruct the pickers to pick each berry by the stem and handle them with great care. Assort and grade them as they bring them in, if needful, and arrange the berries to attract the eye, but have each crate throughout as represented. Sell second grade and ordinary berries where you can, but put your stamp on every crate of first-grade stock. If you have something new and extra fine, go right up town; show them and name the price. The moral of all this is plain—excellence will win.

Some of the New Varieties

The Highland Strawberry (Imp.) Introduced last year by the M. Crawford Co., of Ohio, who says: This is our leader, and we are pleased to offer a berry that promises to be so profitable. It is a chance seedling, found by T. B. Carlisle, of Mahoning county, Ohio. He has tested it ten years, and finds it the best money maker he grows. It makes large, healthy plants, and is more productive than any other variety in the collection at the Wooster Experiment Station. The fruit is of good size, fine in color and form, of fairly good quality and moderately firm. It has been carefully tested at the Ohio Agricultural Experiment Station, and we subjoin the four reports sent out by that institution:

1904—The Highland, this season, was the most prolific of the 146 varieties composing the station's test plants. Fruit medium to large, bluntly conical, color bright scarlet; flesh red clear through. Plants very large, strong and vigorous. Flowers imperfect and quite resistant to cold. Notwithstanding it might be truly said it is not firm enough for a commercial variety where long shipment would be necessary, it is amply firm for the grower who is within reasonable distance of his market; and for this class of growers the Highlander gives bright promise of being a great "business" berry and a money maker for even the small planter.

1905—Highland was the most prolific variety in our collection. It is very promising and desirable, especially for the grower who is situated near a good home market.

1906—Highland for the third season stands in the front rank of varieties remarkable for prolificacy; this season again surpassing all others in quality of fruit produced. It is as firm as the Bubach, and has always reminded the writer of Crescent, if that old and remarkably prolific variety could be imagined "over-grown" both in plant and fruit.

1907—During the four years Highland has been upon the station grounds it has not failed to give very prolific crops. It seems strong and persistent in all its admirable points. A quart maker of bright, handsome berries of very acceptable quality.

A letter since from M. Crawford Co. states we were highly pleased with Highland this season. It is a good grower and very prolific, of good size and better in quality than we represented. We expect it will become popular as a money maker. After once fruiting we find it about as represented. It is certainly a promising variety.

The Norwood (Per.) Introduced by L. J. Farmer, of N. Y., who says, I believe the Norwood is the greatest strawberry of today. Supposed to be a cross between Marshall and Corsican. Strong healthy plants. The berry conic and regular in shape; color a bright red; firm, a good keeper and shipper; quality unsurpassed and size unequalled, some attaining the enormous size of three inches in diameter.

From the circular we gather further, that the Norwood originated with N. B. White, of Massachusetts. Secured first prize from the Massachusetts Horticultural society in 1906. Was illustrated with description in American Cultivator, of Boston, and later the small stock of plants were sold for a big price to the introducer who says he will push it by advertising as no other Strawberry has ever been pushed.

So many of our customers were anxious to try this much talked of berry that we dug nearly all of our plants. A letter from Mr. Farmer at this time states. Norwood is fine every way, but requires high culture.

Great Scott (Per.) Introduced by Mr. Warren, of Massachusetts, and he says this is one of the largest of the large among Strawberry-berries. It received first premium at the Massachusetts Horticultural society. It is supposed to be a cross between Bubach and Belmont. Season medium to late.

We fruited it only in a small way, but was much pleased with it. The fruit is large, light colored, with medium firmness and very productive.

Jim Dumas (Per.) This variety hails from Arkansas and has made a good showing here so far as plant growth is concerned. The introducer describes it as having strong, healthy foliage and very stiff long roots: A good plant maker and has never shown any sign of rust or blight. The berries are very large and perfect, running from 16 to 24 in the box the first week or two and then dropping to 30 or 40. The berries ripen nearly as early as Excelsior and average twice as large. Unlike most large kinds, it is a great yielder, and holds out during a long season. The flesh is red all through, and of good flavor. The introducer farther states that he considers it the best early Strawberry ever introduced. Not fruited here.

Heritage (Per.) This is a berry originated by Mr. J. E. Heritage, of N. J., and in his introduction he says, The plant is very large, of extreme texture, some single Crown plants carrying foliage with a spread of 20 to 22 inches. It begins to ripen early, mid-season, and continuing to very late. Another prominent feature is that the fruit stems continue to shoot so late that during the early picking season there are many blossoms, which feature indicates to the experienced grower their long season of productiveness.

The berry is dark shiny crimson to the center. Carries an unusually heavy green calyx (adding decidedly to its market value). It is extremely large from the first picking to much above the average for the main crop, and continues large after the better known varieties are gone. Not fruited here.

Wonder (Per.) This new variety made a good growth of plants and produced a good crop of fruit the past season. In some ways it is similar to Uncle Jim, but a little more tapering in shape. It is an entirely distinct variety. The fruit is large, handsome and of good quality. Mid-season.

Blaine (Per.) Originated by J. W. Blaine of Iowa and he describes it as a perfect bloom with very large red fruit. Good flavor and the best shipper I ever saw, and I have raised over 100 varieties. It makes plenty of runners for a good bed, has large, tall foliage and has beat Aroma two years on my place. It is a seedling of Bederwood & Lovett. It is later than Aroma.

We have not fruited it except on young plants. (It certainly made a fine growth. Better give it a trial.

Fremont Williams

(Per.) Originated by Louis Hubach in Arkansas, and he claims it is the best late Strawberry. As fine in shape and color as Grandy, and ripens the same season, but holds out longer. He further states it is a good yielder, fine shipper and of excellent flavor. The Ohio Experiment Station has made several reports of it: That of 1907, being that it was probably the largest and handsomest berry in the collection, one of the most excellent date sorts and very desirable for the fancy market.

Since fruiting it here, we find it is exceptionally beautiful in appearance, being of large size, proper shape and good quality.

Pride of Michigan

(Per.) There are two varieties under this same name, the Kellogg and the Baldwin. We find the Kellogg strain, similar, if not identical, with New York, which we discarded some years ago. The Baldwin strain is entirely distinct. The berries are large, rather oblong, very bright red, glossy and beautiful. Firm and of good quality. On account of its tough skin and firmness, its shipping quality is of the best. Medium early.

Myers No.1

(Imp.) We received the plants from S. D. Myers & Son, of Delaware and he describes it as follows:

Meyers No. 1 is the best and greatest market berry we have ever seen and we are growing nearly all our commercial berries from this variety. The plant is a strong, vigorous grower, no rust, dark green foliage with plenty of runners, one of the healthiest we ever saw, ripens in mid-season and continues nearly through the Grandy season, bringing up all the berries to a good size. A good keeper and carrier, and the cap stays green. In fact, to be brief, we have been growing Strawberries for 35 years and tried all the leading kinds and this is the nearest to perfection on all points for a market berry we ever had. We sold 100,000 plants in 1907 with the understanding that any one buying 1,000, who was not satisfied with them after fruiting, could have their money back, and not one wanted it back. This is the first we have ever known a Strawberry to be offered and sold under these conditions, and to give general satisfaction in the largest Strawberry section of the United States.

Since fruiting this berry, we are much pleased with it. It is worthy of trial.

Mathew Crawford

(Per.) Originated with Mr. Peck, of Missouri. He describes it as making large stocky plants, resembling the Brandywine in this respect. The fruit stems are rather short and the blossoms and fruit are well protected from late frosts and scalding sun. The berries are conical in form, no mis-shapen or very small ones. The color is a brilliant red inclining to dark red when very ripe. The flavor is fine, and it is very firm for so large a berry. Mid-season.

Fendall (Imp.) Originated in Maryland by Chas. E. Fendall. He states the plant is strong and vigorous, clean and healthy. It throws out a great many runners which root splendidly in a short time. He further states the berries are perfect beauties, rich in color, smooth and glossy. The length of season is remarkable picking from May 25th to July 4th, at the rate of 16,800 quarts to the acre. In 1907 berries were picked from June 2d to July 10th.

After fruiting this berry we find it about as represented. It is large, firm, red to the core, and very productive. Medium early.

Wooster (Imp.) First offered to the trade by E. W. Wooster, of Maine, as a new variety of great merit. He describes it as follows:

The Wooster is a chance seedling found in an old bed of New Yorks that were fruiting the second season. Before the New Yorks were planted there it was a bed of Sample, fertilized by Clyde on either side. In certain ways the Wooster resembles all three, but is entirely distinct. The foliage is remarkably strong and upright; fruit stems also very long but weighed to the ground by the immense load of green and ripe fruit of fine form and color, resembling Sample in that respect, but the set of the seed resembles Clyde more; the quality much better than either of these varieties, and more desirable in every way.

We find the fruit to be large, good quality, and about as represented.

Minnetonka (Per.) A seedling of the Splendid, crossed by either Bederwood or Lovett. A new variety from Minnesota, bearing its first crop in 1905, having withstood the hard winter without covering and without injury; having the firmness and richness in color of the Lovett, the shape of Splendid and much more productive than either; a splendid plant maker, ripening midseason to late. The fruit is large, above the average size, and very productive. Our pickers prefer this variety and our customers desire it above all others. We shall plant no other variety for medium to late fruiting. (Introducers.)

Plants all dug for resetting and orders,

3-W (Per.) Introduced by Mr. Mason, of Kentucky, and in his description he says: Plant very large and vigorous, with a wonderful root system. Fruit uniformly large, glossy red, and red through and through. Fine quality, and very productive, covering a long season from medium to late. It is remarkably firm and has wonderful keeping qualities.

This berry has done exceedingly well for us. Give it a trial.

Hundred Dollar (Per.) Introduced by Mr. Hathaway, of Ohio, in 1902, and he says: If given a fair chance and a good season, I do not believe there is another variety of Strawberries, be it large or small, that will outyield this giant of mammoth Strawberries.

We find it to be a good grower of large stocky plants. The fruit is large, bright red, reasonably firm and good quality. It resembles our Uncle Jim in shape.

Chesapeake (Per.) A moderate plant maker, with strong leaf and fruiting stems. Fruit large, roundish conical, very symmetrical, moderately productive; a handsome berry and firm, but sour and poor flavor. Season late.

Dickey (Per.) This was one of the novelties of 1907, originated by J. D. Gowins of Mass. and introduced by C. S. Pratt. We quote Mr. Pratt's description:—It is a better berry than Samp e. It is productive, firm and as large. The Dickey will produce as many quarts of fruit as Sample and will sell for three or four cents more per quart in the market. Mr. Pratt introduced Sample. He farther says: I have been growing strawberries for forty years, and have never seen a finer thing in the berry line in my life.

The Dickey with us is a strong grower, healthy and productive. Fruit large and good quality. The first berries to ripen are rough and irregular, but late in the season they are better.

Virginia (Imp.) This new berry won the \$100.00 prize contest in 1905, offered by W. F. Allen, of Maryland, who says:

The Virginia originated in Accomac County, Va., and is said to be cross between Hoffman and Sharpless. It ripens with Excelsior, and sold in Philadelphia for twice as much as other extra varieties. It is very productive and of uniformly large size for an early berry; of bright, glossy red color, firm and of good quality; the best of all early varieties. Were I going to plant a large or small patch of early berries I would plant every one Virginia, except just enough of some perfect bloom variety to fertilize them.

With us the Virginia is a good grower and very productive, of good size, nearly round, bright red, glossy berries; of medium quality and moderately firm. Season early.

Chipman (Per.) Introduced by W. S. Todd, of Delaware, and in his description he states: I am placing it at the head of my list. Not because it was new, but for the reason that it was the best all-round variety I have ever seen. After fruiting and carefully watching it two more years. I am again placing it there because I am more firmly convinced that this is where it belongs.

Mr. Todd says many more good things for this berry. As we know him to be reliable, it should be worthy of a trial. The demand has been so large for the plants that we have been compelled to dig nearly all our plants for orders and re-setting. What fruit we had was large, moderately firm and medium quality. It is regarded as a promising variety.

Roadside (Per.) Plants received from Myers & Son, of Delaware. Fruit medium size, good quality, very bright red and very handsome. Season short. Mid-season.

Golden Gate (Per.) In introducing this new berry Mr. Warren, of Massachusetts, states that this seedling is a strong grower, with luxuriant foliage, many single leaves measuring 9 inches across. It has a strong staminate blossom, with lots of pollen. He further states it produces strictly fancy fruit of a rich crimson color, clear to the end of the season.

We have fruited this berry three seasons and have been much pleased with it. It certainly is a very promising variety. It is very productive of large fine colored berries of good quality. The plants are large and splendid growers. Mid-season to late.

Evening Star (Per.) A seedling of Gandy, from Missouri. The introducers say that it is larger in fruit and plant than Gandy, and twice as productive. It ripens about the same time. The plants grow very large and the fruit stems are exceedingly large. The berry is bright red, firm and fair quality. Season late.

Red Bird (Per.) An early variety from Mississippi; a cross between Murray and Hoffman, both extra early. The plant is vigorous and fruit is good size, firm, bright red, glossy and beautiful. They produced a good crop the past season. Early and mid-season.

Minnie's Early (Per.) This variety is similar in many ways to Cameron's Early, both in plant and fruit. Berries are fair size, bright red, moderately firm and good quality. Extra early.

Uncle Joe (Per.) This is claimed to be a new and distinct variety, but we find it is similar in many ways to Uncle Jim. Season perhaps a little earlier. It makes large stocky plants and big handsome berries of high quality.

St. Louis (Per.) As grown here it makes a strong healthy plant with plenty of runners. Fruit large for such an early berry, light red color, nearly round, fairly firm and good quality. This is certainly a promising variety and worthy of your trial.

The introducer has many good things to say regarding it and among them are: I have grown them when twelve would fill a quart basket.

We have tested them for 5 years before offering them to the trade. Have watched them closely and think we have a better large early berry than ever before offered. Extra early.

Pine Apple (Per.) After fruiting it for two seasons, we find it about as claimed by the introducer, except the Pineapple flavor. It is a good grower and productive of good size, bright red berries, firm and good quality. Mid-season.

Dew (Per.) We had this variety several years ago, but got out of plants; we have but few now, but understand that a single berry has recently been grown to weigh four ounces.

The above is from our last year's catalogue, on receipt of which Mr. G. L. Perry, of the Florists' State School, Coldwater, Mich., wrote us as follows:

I am including 3 dozen Dew, in a list of varieties for the Public School. A few years ago I lived in Lansing, Mich.—(Mr. Flansburgh may remember me as a customer). I am the one that first pushed the "Dew." After I went out of the fruit business I lost track of the variety. What you say about the "Dew" is only part of the truth. I have grown them that nine would fill a quart box, not once, but many times. The first year I put them on the market I sold \$1,014.00 from one acre and ten rods of ground, and the land was not the best, but the fruit was, and I got the price. I sold to L. C. Blood and Thompson & Briggs, of Lansing.

This is the genuine "Dew Strawberry" that everybody around Lansing, Mich., was talking about at one time, which suddenly disappeared.

It was the largest berry on our ground last year. The plants are large and stocky, with light green, healthy foliage. Fruit dark red all over, irregular in shape, quite firm and solid for so large a berry, and of good quality; fairly productive. Season medium to late.

This is no doubt the largest berry that has ever been produced.

We have copied the above from our last season's catalogue. We have been unable to supply the demand for these plants. Last spring our plants were all dug for re-setting and orders. We have a limited supply to offer.

Beidler (Imp.) Plants received from Mr. Thompson, of Virginia. Fruit large, bright red color and firm. Inclined to be wedge-shaped. Mid-season.

Boston Prize (Imp.) An eastern variety highly recommended, but has done nothing extraordinary for us here.

Florella (Imp.) This is a mid-season berry, large, bright red, and glossy. The quality good and flesh very red. Inclined to be blunt, heart-shaped.



Reginald Peirson, age 7 years, of Covert, Michigan.

The above cut shows him and a crate of Oswego Strawberries. He says Oswego is his favorite, because it is an easier box filler.

Oswego (Per.) Mr. Farmer, the introducer of this new berry, says many good things for it, but we only quote them in part. He states the plants are large and stocky, being models of growth. The berries are extremely large and of good appearance and flavor. There is no variety in cultivation that will yield larger crops or respond to ordinary care better than Oswego. It is supposed to be a seedling of Bubach fertilized by Sharpless.

We have fruited this berry two years and find it to be of the Corsican style. (A good variety.) The fruit is very large, quite firm, bright red and ripen all over.

Bowers (Per.) A new variety from Missouri, and one that has shown some very large fruit with us. The plant is large and they make few of them. The fruit is as large as any we have grown, long in shape, firm, and of good quality. (Introducers.)

Almo (Imp.) This is the most productive variety we have ever grown, and as large as any for early except St. Louis. It is supposed to be a seedling of Crescent and Bismarck. (Introducers.)

We are not greatly impressed with this variety here so far, but will give it further trial.

Ekey (Per.) Plants received in 1907 from the M. Crawford Co., of Ohio, who say: The fruit is large, long, pointed, with a slight neck and smooth surface. Flesh dark red, of fine flavor, and moderately firm. Of sixteen kinds of Strawberries canned as an experiment, the Ekey was among the handsomest. Season early. Needs further trial here.

Warren (Imp.) Large, heart-shaped, deep bright red color, symmetrical, solid red flesh; good quality; productive. Medium late.



Reginald Peirson, age 7, of Covert, Mich., and his patch of Oswego Strawberries. He says they did fine for him and over-bore anything he ever saw. Picked four crates of berries from these few plants.

North Shore (Per.) This variety produces fruit that is very large and and rich throughout core and all. The largest berries are unattractive, and its quality not very good, it holds its place by reason inclined to be hollow. Very productive. Good shipper. The plants grow very large. Mid-season to late.

Nettie (Imp.) This is an old variety. Although its color and appearance are unattractive, and its quality not very good, it holds its place by reason of its extreme lateness. It is very large and productive, which makes it profitable regardless of its failings. Very late.

Autumn (Imp.) A fall bearing variety, much like Pan-American, but must be planted close by some variety like Pan-American, as it is a pistillate and won't bear alone. It is better colored than Pan-American and produces more plants. If you want it to bear a full crop in the fall, you will have to keep the blossoms picked off in the spring.

OTHER VARIETIES

In Alphabetical Order

Abington (Per.) I have been growing Strawberries for market twenty years, and have fruited the Abington ten, and it is the best all-round market berry that I have ever raised. In productiveness it is away ahead of Bubach or Sharpless. The color is bright red; it is firm and of good quality, and has yielded at the rate of 9,720 quarts per acre in matted rows. I claim it is the best yielder and the largest matted row perfect berry that has been introduced to date. (Introducer.)

We have fruited Abington three years and find it a strong grower, with large, luxuriant foliage. The fruit is large quite similar in size and shape and color to Sharpless, but more abundant. Mid-season.

Arkansas Black (Per.) One special feature of this variety is its stooling habit, making large plants with many crowns and few new plants. The fruit is large, very dark red, nearly black, firm and of good quality. This is a valuable variety for any collection. A decided novelty, as well as a good variety. Medium early.

Aroma (Per.) One of the most popular late market varieties. A good plant and a good bearer of large, handsome fruit; bright red in color, uniform roundish heart shape; firm and of good quality; Somewhat resembles "Gandy" in appearance. A choice variety and reliable.

August Luther (Per.) Standard early market. For several years this has been our first choice for early market among the standards. More desirable than Excelsior with us, as of better quality, larger average size and ripening more berries in the early season. A good grower and reliable. Fruit large, glossy bright red, firm and of good quality. This berry comes early, always making a good crop before berries lower much in price, and is growing more productive every year.

Bederwood (Per.) Well known standard early market variety. A tough, healthy grower. Very successful, especially in the west prairie country. Fruit medium to large size; round, bright red, good quality. A good carrier and very productive.

Brandywine (Per.) Fruit large, dark red, quite firm; good quality; not always at its best in some sections, but a good variety in others; requiring strong loam soil and high culture for best results. Medium late.

Bubach (Imp.) Fruit large, moderately firm; good color and quality; well known standard market variety; productive and reliable. Midseason. We are nearly always sold out of this variety before the season is over.

Buster (Imp.) Immensely productive. This is a good grower, with tall, dark dark green foliage. The fruit is large to very large, globular in form, bright red color; medium firm and good quality. It begins to ripen in mid-season and continues to very late. This is a Canadian variety that is coming to the front rapidly. We hear nothing but good reports of it wherever fruited.

Cameron's Early (Per.) Extra early. The fruit is of good size for so early a berry; medium red in color, and of good quality. A vigorous grower, with tall foliage to protect the bloom from late frosts. Productive and reliable.

Cardinal (Imp.) A strong grower, with long runners. Fruit large, roundish, conical, dark glossy red color. Very beautiful (larger and more beautiful than is shown in the colored plate in the Government Year Book). So great is the demand for plants of this new variety that we were practically sold out last year quite early in the season. In 1907 we had quite a bunch to fruit, which made a good crop of extra fancy fruit. Because of the drouth last summer and the failure of many plants to get well rooted in due season, we are liable to be sold out quite early. The fruiting season of the Cardinal is medium late.

Climax (Per.) Fruit large, red to the center, firm, handsome and of good quality. A good grower and productive. A very popular market variety in the east, where it is well known and largely planted. It ripens medium early, and bears a long time. Since this variety was offered the demand for the plants has been very heavy.

Clyde (Per.) Very productive. Fruit large; round, bright glossy red. Large, healthy plants. Well known standard market variety. Mid-season.

Commonwealth (Per.) Judging from the orders we received last spring for these plants our customers are beginning to realize what a valuable variety this is for late fancy fruit. We had one acre of plants and they were sold before the season was half through. We planted heavy last spring and have a good supply of plants for this spring.

A one-acre patch of berries, one-half Commonwealth and one-half Gandy near here was watched very closely the past season by the writer. The Commonwealth fruited three days later than the Gandy and picked one-third more bushels from same amount of ground. The fruit is firm, dark color and very handsome. Shape and quality all that could be asked for. One of the finest very late berries we have ever grown.

Corsican (Per.) This is a favorite variety, especially around Rochester, N. Y. The plants are large and good growers. Fruit large, longish heart shape, good quality; stands shipment well. Midseason. Very similar in plant and fruit to Uncle Jim. A good variety.

Crescent (Imp.) A tough, healthy, vigorous grower. Fruit medium size, bright red, fairly firm and of fair quality. Very productive. Midseason.

Crimson Cluster (Per.) The finest late variety ever fruited. It was found near an old bed of Gandy, and is supposed to be a seedling of that variety. The plants are much like Gandy, but better plant makers. Will do well on light soil, and produce one-third more per acre. The fruit is of the same shape and color, as large and firm, has a large green cap, ripens two days later, and continues longer in bearing. (Introducer.)

We have fruited this variety three seasons, and find it very similar to Gandy, as above described. When Gandy is not at its best, try Crimson Cluster.

Dandy (Per.) A California variety that resembles the Excelsior in both plant and fruit; hardy and productive, but much better quality. Season early and midseason.

Dunean (Per.) A Canadian variety that we have fruited four seasons with much satisfaction. The plants are vigorous, healthy growers. The fruit is large, dark red, firm and of good quality. It ripens early and continues fruiting a long time, bearing heavily.

Early Beauty (Per.) Among the first to ripen. This always bears a good crop of medium size, round, dark glossy red, firm, good quality berries, that bring good prices on the early market. Plants small and vigorous.

Early Hathaway (Per.) Fruit large, bright, glossy red; conical in form; not very firm, and a good flavor. Midseason.

Enhance (Per.) Fruit large, bright red, firm and of good quality. Tough, healthy, vigorous plants. Productive and reliable. A standard variety and a favorite, especially in the west. Midseason to late.

Enormous (Imp.) Fruit large, bright, glossy red; firm and of good quality; a good grower; productive and reliable. Midseason.

Excelsior (Per.) The well known standard early market variety. Plants vigorous, making many runners. Fruit medium to large size; round, dark red; firm; quite tart. Reliable and productive.

Gandy (Per.) Fruit large, firm, high quality and handsome. A good grower and productive. The well known standard late shipping berry.

Glen Mary (Imp.) Fruit large, dark red, quite firm and good quality. A good grower, productive and reliable. This variety has small stamens, sufficient for itself, but not to fertilize adjoining pistillates, and so we class it as an imperfect bloom. Mid-season to late.

Haverland (Imp.) Very productive. Fruit large, rather long; bright light red; firm, good quality. Plants large and vigorous. Well known standard variety and reliable. Season early to late.

Jessie (Per.) Fruit large, roundish-conical; bright glossy red; handsome and of good quality. Not very firm. A moderate plant maker, fairly productive. A good variety, but like the old Sharpless the bloom is large and very tender to frost.

Klondike (Per.) Fruit large, round, dark glossy red, good quality. Plants medium size and vigorous. Productive and reliable. Midseason.

Latest (Imp.) Fruit large to very large; light glossy red; rather long; good quality. Not firm enough to ship far, but a fine variety for the home or near by fancy market. Very productive and very late. A moderate plant maker of large, stocky plants. This is a handsome berry and highly prized by many.

Lovett (Per.) Well known standard market variety. Fruit large, bright red; firm and of good quality. A good grower, productive and reliable. Midseason.

Marie (Imp.) Fruit large, round, uniform in size and shape as Gandy, and about the same color; a handsome berry, especially when crated. A good grower and very productive. This is one of the most reliable heavy croppers we have ever grown. A money maker. We have never had a bad report of it. Season medium to very late.

Marshall (Per.) A standard for excellence. Fruit large. Very dark red; heart shape; firm and of high quality. A moderate plant maker, of large, stocky plants.

Pan American (Per.) We have grown this variety since first offered, and can only repeat that it is a true everbearer, and the only one we know as such. The Pan-American makes very few plants, often none at all, but builds up large plants with many crowns, which may be divided and reset for propagating. It begins to bear at the regular season, and continues blooming and producing fruit until the ground is frozen hard in the fall. It is a decided novelty, and as such we offer it. The fruit is fair size, resembling the old Bismarck, of which this variety is a sport, and it is produced in abundance from each plant, including new plants of present season's growth. We have never been able to supply the demand for plants of this variety, and the price will always be high, for reasons given.

Parsons' Beauty (Per.) A good, healthy grower and an immense crop- per of large, solid dark red berries of good form and quality. There is probably not a variety among the standards that will out- yield it, or a more reliable. A first-class variety, with a long season.

Pennell (Per.) Fruit large, nearly round; dark, rich red color; firm and of the very highest quality. We think more of the Pennell every year. It always bears abundantly, and is one of the varieties to which we direct friends who visit us at fruiting, who want something extra fine. Grow Pennell on strong loam and be surprised with the large size and excellence of this berry. An all season variety.

President (Imp.) Plants large, with tall, dark green foliage and long runners. Fruit large, round, firm and of good quality. The color is brilliant glossy red, very beautiful. A showy berry to attract attention and sell at fancy prices. Fairly productive. Season late.

Ridgeway (Per.) Fruit large, nearly round; bright, glossy red color; moderately firm, and of good quality. A good grower; productive and reliable. Midseason.

Sample (Imp.) Standard market variety. Midseason to late. Fruit large, roundish conical; bright glossy red; moderately firm and of good quality. A good grower. Productive and reliable.

Plants Always Good

January 19, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: As I have written you before, I have only a little garden, but do like to try new things in a very limited way; so I have added enough to dozen prices so I guess you can afford to "dabble" with this order. Your plants have ALWAYS been the BEST of any from any firm, and I have had from nearly all who advertise. I was surprised at the size of the Pan-American plant you sent me last spring. I divided it into five and every one grew, making plants so I now have 79, and from them I picked a saucer of berries two and three times a week from August to November, in spite of our great drouth. It is indeed a wonder in the Strawberry line. A dish of ripe Strawberries fresh from the vines in August, September, October and up to November 10th, was the "treat of our lives."

Truly yours,

G. M. DOOLITTLE,
Onondaga Co., N. Y.

Senator Dunlap (Per.) This variety has given general satisfaction in almost all sections and all kinds of soil, and the demand for plants increases each season. It makes plants of only medium size, but tough and hardy, with long roots and a surprising capacity for enduring hardships. It is very productive and usually matures every berry. They are of good size, bright glossy red, and of excellent quality. It is a first class shipper and retains its brightness long after being picked. It ripens early and continues a long time in fruit. It is grown largely as a commercial berry.

Splendid (Per.) Fruit large, nearly round, bright red color, firm and of good quality. Well known, vigorous and hardy grower. Productive and reliable. Midseason.

Springdale Beauty (Per.) A strong grower and abundant bearer. The fruit is large, firm and of high quality, resembling the Marie in appearance, and the two sorts make a good team. It ripens early and continues fruiting a long time, holding out large to the end of the season. A good variety.

Staderman (Per.) We have fruited this variety several years, with increasing satisfaction. The fruit is large, resembling Brandywine, and has been mistaken for that variety by pickers, but it is a stronger grower and a heavier cropper and a better variety all around with us. Season medium to late.

Staples (Per.) Fruit of good size, round, very dark, rich red; firm and a high quality. Vines vigorous and productive. Season medium early.

Stevens' Late Champion (Per.) A comparatively new variety that has become rapidly popular as one of the very best late varieties for market. It is a splendid, healthy grower, with tall, dark green foliage and long runners. The fruit is large and fine, resembling Gandy. Firm and of good quality, outyielding Gandy here last year and selling at the highest prices. It is certainly a good variety.

Best in 25 Years

April 23, 1909.

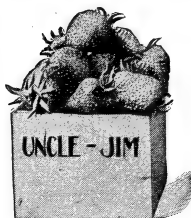
Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: I received the plants yesterday. I must say I have been growing Strawberries for twenty-five years and I have never seen such nice plants before. When I have to buy, you certainly will receive my order.

Truly yours,

JAMES STROWTHER,

Champaign Co., Ohio.



Uncle Jim (Per.) In view of the fact that we are the introducers of this popular variety, that is still listed as "Dornan" by certain parties, a short review of its history may be of interest to many.

The Uncle Jim is a chance seedling, found growing in the grass and weeds by Mr. J. F. Dornan, or "Uncle Jim" Dornan, as he was called by friends and neighbors, of Glenn, Michigan.

The writer heard of the variety from a relative, who lived in the vicinity, and satisfied it must be something extra, made a trip to Mr. Dornan's place and secured from him full control of the variety for introduction.

The berries had been on exhibition at the local horticultural meetings, and had created not a little sensation on the market in Chicago. The commission firm enquiring the name of this big new, handsome berry, and the choice of which being left to them, promptly named it the Uncle Jim, in honor of Mr. Dornan.

Later, a certain plant dealer, to whom Mr. Dornan refused to sell any plants, and who afterward bought 10,000 Uncle Jim of us, offered the variety in his catalogue as the Dornan—a new variety of great merit—without a hint that it had already been introduced by us as the "Uncle Jim," and so continued to offer it each year, but we think it is now generally known from Maine to California as the Uncle Jim.

The Uncle Jim is a good grower, of large, stocky plants, well spaced for fruiting. The fruit is large, high colored, quite firm and of good quality. A choice variety, productive and reliable. Our claim is that it is the best big berry of its type among the standards. Season medium to late.

For several seasons we have given a short history of Uncle Jim, for reasons above mentioned. We believe it is well known the country over as Uncle Jim, but we reprint again this season for the benefit of those who get our Catalog for the first time.

Warfield (Imp.) The well known standard shipping and canning berry. Plants very vigorous and productive. Fruit large, nearly round, dark, glossy red, firm and of good quality. Midseason.

This and Dunlap make a good strong team.

Wm. Belt (Per.) This variety is largely planted in some sections, while in others it is inclined to rust. It is a fancy variety that always brings fancy prices. It is quite productive, berries very large, roundish conical, color a bright, glossy red and the flavor is good. Midseason.

PRICE LIST OF STRAWBERRIES

These prices are by Express, not prepaid.

When ordered by mail add 5 cents for each dozen; 10 cents for 25; 30 cents for each 100.

500 at 1000 rate.

P for Perfect; I for Imperfect.

| | 12 | 25 | 100 | 250 | 1000 | | 12 | 25 | 100 | 250 | 1000 |
|-------------------------|------|------|------|------|------|------------------------------|------|------|------|------|------|
| Abington P..... | 15 | 20 | 60 | | | Jessie P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Arkansas black P..... | 20 | 35 | 1 00 | | | Jim Dumas P..... | 20 | 30 | 1 00 | | |
| Autumn I..... | 1 00 | 1 75 | | | | Klondike P..... | 15 | 20 | 60 | | |
| Almo P..... | 15 | 25 | 50 | | | Latest I..... | 15 | 25 | 75 | | |
| Aroma P..... | 15 | 20 | 50 | 1 10 | 4 00 | Lovett P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| August Luther P..... | 15 | 20 | 50 | 1 10 | 4 00 | Minnie's Early P..... | 15 | 20 | 60 | | |
| Bederwood P..... | 15 | 20 | 50 | 1 10 | 4 00 | Marie I..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Brandywine P..... | 15 | 20 | 50 | 1 10 | 4 00 | Marshall P..... | 20 | 20 | 50 | 1 10 | 4 00 |
| Bubach I..... | 15 | 20 | 50 | 1 10 | 4 00 | Matthew Crawford P..... | 20 | 30 | 1 00 | | |
| Buster I..... | 15 | 20 | 65 | 1 35 | 5 00 | Minnetonka P..... | 20 | 30 | 1 00 | | |
| Beidler I..... | 15 | 20 | 60 | | | Myers No. 1 I..... | 15 | 25 | 75 | | |
| Boston Prize I..... | 15 | 20 | 60 | | | North Shore P..... | 15 | 25 | 75 | | |
| Bowers P..... | 15 | 20 | 60 | | | Norwood P..... | 1 00 | 1 75 | 5 00 | | |
| Blaine P..... | 20 | 35 | 1 00 | | | Nettie I..... | 25 | 50 | 75 | | |
| Chipman P..... | 15 | 20 | 65 | 1 35 | 5 00 | Oswego P..... | 20 | 30 | 1 00 | | |
| Cameron's Early P..... | 15 | 20 | 50 | 1 10 | 4 00 | Pan-American P, 30c each | 3 00 | | | | |
| Cardinal I..... | 15 | 20 | 65 | 1 35 | 5 00 | Parson's Beauty P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Climax P..... | 15 | 20 | 50 | 1 10 | 4 00 | Pennell P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Clyde P..... | 15 | 20 | 50 | 1 10 | 4 00 | Pine Apple P..... | 15 | 25 | 75 | | |
| Commonwealth P..... | 15 | 20 | 65 | 1 35 | 5 00 | President I..... | 15 | 25 | 75 | | |
| Corsican..... | 15 | 20 | 65 | 1 35 | 5 00 | Pride Michigan P..... | 15 | 20 | 65 | 1 35 | 5 00 |
| Crescent I..... | 15 | 20 | 50 | 1 00 | 3 50 | Red Bird P..... | 20 | 30 | 1 00 | | |
| Crimson Cluster P..... | 15 | 20 | 50 | 1 10 | 4 00 | Ridgeway P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Chesapeake P..... | 15 | 25 | 75 | | | Roadside P..... | 15 | 25 | 75 | | |
| Dew P..... | 30 | | | | | St. Louis P..... | 20 | 30 | 90 | 1 75 | 6 00 |
| Dickey P..... | 20 | 30 | 90 | 1 75 | 6 00 | Sample I..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Duncan P..... | 15 | 20 | 50 | 1 10 | 4 00 | Senator Dunlap P..... | 15 | 20 | 50 | 1 00 | 3 75 |
| Dandy P..... | 15 | 20 | 60 | | | Splendid P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Ekey P..... | 20 | 30 | 75 | | | Springdale Beauty P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Enhance P..... | 15 | 20 | 50 | 1 10 | 4 00 | Staderman P..... | 15 | 20 | 60 | | |
| Enormous I..... | 15 | 20 | 65 | 1 35 | 5 00 | Staples P..... | 15 | 20 | 60 | | |
| Evening Star P..... | 25 | 40 | 1 00 | | | Stevens Late Champion P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Excelsior P..... | 15 | 20 | 50 | 1 00 | 3 75 | Three-W P..... | 15 | 25 | 75 | | |
| Early Beauty P..... | 15 | 20 | 60 | | | Uncle Jim P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Early Hathaway P..... | 15 | 20 | 60 | | | Uncle Joe P..... | 20 | 30 | 1 00 | | |
| Fremont Williams P..... | 15 | 20 | 65 | 1 35 | 5 00 | Virginia I..... | 20 | 30 | 1 00 | | |
| Fendall P..... | 1 00 | 1 75 | | | | Warfield I..... | 15 | 20 | 50 | 1 00 | 3 75 |
| Fiorella I..... | 20 | 30 | 75 | | | Wm. Belt P..... | 15 | 20 | 50 | 1 10 | 4 00 |
| Gandy P..... | 15 | 20 | 50 | 1 10 | 4 00 | Wonder P..... | 15 | 25 | 75 | | |
| Glen Mary P..... | 15 | 20 | 50 | 1 10 | 4 00 | Wooster I..... | 20 | 30 | 1 00 | | |
| Golden Gate P..... | 20 | 30 | 1 00 | | | Warren I..... | 15 | 25 | 75 | | |
| Great Scott P..... | 20 | 30 | 1 00 | | | | | | | | |
| Haverland I..... | 15 | 20 | 50 | 1 10 | 4 00 | | | | | | |
| Highland I..... | 50 | 75 | 2 00 | | | | | | | | |
| Hundred Dollar P..... | 25 | 40 | 1 00 | | | | | | | | |
| Heritage..... | 25 | 40 | 1 00 | | | | | | | | |

Substitution.—We desire to furnish each customer exactly what he orders, but sometimes find the variety all sold before his order is reached. If marked "no substitution" we are obliged to disappoint our customers by returning money late in the season, although able to supply another sort of like season and of equal if not greater value. In such case, except for new varieties for testing, unless the order is marked "no substitution" we will understand you desire us to use our best judgment for your benefit, and we will, if thus permitted, give extra count or include something new and valuable.



Reginald Peirson, age 7 years, the future strawberry man of Covert, Mich.

The above cut shows his patch of plants, bought of us, thirty days after setting.

Fairfield (P).
Joe (P).
Repeater (P).
Success (P).
Velvet (I).
Helen Gould (I).

Livingston (P).
Nehring's Gem (I).
New Home (P).
Ryckman (P).
Twentieth Century (I).
World's Wonder (P).

The above plants, we do not give description, but can furnish them at 15 cents per dozen and 60 cents per 100, by express. If wanted by mail, add 5c per dozen and 30 cents per 100.

Will Recommend Our Plants

May 4th, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: The Strawberry plants arrived all O. K. They were as fine a lot of plants as I ever saw. They came in a rain storm and were all set out the same day, and I think all will live. I thank you for promptness and the fine quality of stock. I will recommend your firm to anyone wanting plants in my section of the country.

Very truly,

P. C. FAY,
Vassar College, N. Y.



EATON RASPBERRY

The Eaton Red Raspberry is a chance seedling, found growing in the orchard of a Mr. Eaton, of Indiana, and was grown and propagated by him, until locally famous, it attracted the attention of Mr. Garretson, of Pendleton, Indiana, a member of the State Horticultural society, and a prominent horticulturalist, who secured plants of Mr. Eaton, with the right of propagation and introduction.

In the spring of 1902 Mr. Garretson sent us plants for trial, and in 1905 we introduced it, fully satisfied that it was the best red raspberry that had ever been produced.

In the meantime Mr. Garretson had been growing the Eaton for market, in competition with other varieties, selling the fruit at advanced prices, and had received a large bronze medal for an exhibit at the Pan-American Exposition at Buffalo, also a silver medal at the St. Louis World's Fair.

This is strong proof of its carrying qualities, and it is rightly claimed to be the best shipping red raspberry in existence. Not only the firmest, but the largest, the most beautiful, and of the highest quality. For canning it is unequalled, possessing the most exquisite flavor possible to imagine.

The bush is not a rampant grower, like Cuthbert, but about like Loudon, though many branched, with lots of fruiting surface, and will out-yield that variety two to one. or any other sort we know. We believe it is the hardiest, coming through our most severe winters and fruiting to the tips of every lateral, a sight to see. Its season of fruiting is the same as other sorts, but a distinct feature of the Eaton is that the new canes in the hill fruit the first season and continue to bear fine fruit long after other red raspberries are done, making a long season.

The Eaton makes few sucker plants, compared with most varieties, which is a benefit to the fruit grower, the greater energy going to produce the heavy yield of fruit.

At first we tried to pick them before fully ripe, they were so large and fine, but they pulled off hard and crumbled more or less. When ripe to pick, they come off easily and whole, filling the boxes much more rapidly than other sorts, but the berries do not drop to the ground with every touch, as do the softer kinds.

We have copied the above, in part, from former catalogues, including a condensed history of the Eaton, for the benefit of recent correspondents, who desired it.

Every year we are sold low of this variety in advance, this present being no exception.

As usual, we shall grade the plants, No. 1 and No. 2 size. The No. 2 size being smaller but well rooted plants, and reserving the right to send full value in plants of either grade, if sold out of that ordered, or return the money, if this is not desired.

Price of plants for 1910:

By express—No. 1 size, 8c each; 75c per dozen; \$4.00 per 100; \$30.00 per 1,000.

No. 2 size, 6c each; 60c per dozen, \$3.00 per 100, \$20.00 per 1,000.

If wanted by mail add 10c postage per dozen; 50 at 100 rate and 500 at 1,000 rate.

RASPBERRIES.

| | 12 | 50 | 100 |
|--------------------------|--------|--------|--------|
| Cuthbert (Red) | \$0.30 | \$0.75 | \$1.50 |
| Gregg (Black) | .30 | .75 | 1.50 |
| Cumberland (Black) | .35 | 1.00 | 2.00 |

BLACKBERRIES.

| | | | |
|--------------|-----|------|------|
| Snyder | .35 | 1.00 | 2.00 |
|--------------|-----|------|------|

We list only a few of the best varieties. If wanted in larger lots, write for prices. If wanted by mail, add 10c per dozen for postage.

PLEASED WITH OUR TREATMENT

Flansburgh & Potter Co., Leslie, Mich.

May 3d, 1909.

Gents: I am well pleased with your treatment toward me and hope to be able to send for a larger order next spring. If I do I certainly will order from you.

Respectfully,

ALONZO RIDENOUR,

Wayne Co., Indiana.



These people trim, bunch and pack our plants, and they thoroughly understand how to do it. The fellow at the right is George C. Flansburgh, who has helped us pack plants for 17 years. The fellow next to him is Mr. Rosier, who has been our field superintendent for eight years.

BARGAINS IN NEW VARIETIES—Order by Number.

(We cannot change these combinations.)

No. 1—Post Paid \$1.00.

12 Oswego, 12 Virginia, 12 Highland and 3 Norwood.

No. 2—Post Paid \$1.00.

12 Great Scott, 12 Mathew Crawford, 12 Blaine and 3 Fendall.

No. 3—Post Paid \$1.00.

12 St. Louis, 12 Heritage, 12 Myers No. 1 and 12 Cnipman.

For Berry Crates and Baskets, see **page thirty-three**. We have dealt with Mr. Aultfather many years and know him to be thoroughly reliable and his goods O. K.

MISTAKES

We made a small one with Mr. Max Simmons, of Jamestown, N. Y., but we noticed it and wrote him, and below is the letter we received from him:

June 4, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: I received your letter today and am glad you found your mistake. Also, I wish to say, if your plants grow as fast as my regard for you has grown since receiving your letter, they will be O. K.

The plants were certainly fine, compared with plants received from other growers, and are making a fine showing.

Respectfully yours,

MAX SIMMONS,

Jamestown, N. Y.

BOY KNOWS GOOD PLANTS

June 9, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: I got some plants of you last year for my little boy. I also got some from another firm, but your plants were far the best. The boy set out 220 more plants this year and he has the biggest crop around here for the size of his patch. He says he has just got to have 1,000 from you next year.

Thanking you for your trouble, square dealing and good count, I am,

Very truly yours,

W. F. PEIRSON,

Covert, Mich.

OUR PLANTS GROW IN MAINE

May 22d, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: Two years ago I got 5,000 Strawberry plants of you and I assure you they were the best plants I ever saw, and I have bought thousands of K———, and others.

At the time you made me a gift of a few Eaton Raspberry plants and these are the grandest thing I ever saw. Were I in the raspberry business I would plant acres of them. Please send by express the following order.

Respectfully,

J. A. MOLONEY,

Orono, Maine.



The above cut shows Mr. Lawrence Leshner, of Illinois, and his patch of Senator Dunlap, grown from plants bought of us last spring. Pretty good rows for a dry season.

In a letter from him he says: "I received my plants all O. K. I am well pleased with your plants. They are fine. I will do all I can for you and I think I can get you some customers."

WORTH EXTRA TROUBLE

By some mistake of the express agent, Mr. Gantz's plants were billed to the wrong station, causing him to make a long drive and extra express to get his plants. We found out the mistake before he received the plants and wrote him. Below is his reply to our letter:

May 2d, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gents: Your letter received, also the plants. I must say that the plants were fine and dandy, and in good condition. I am so well pleased with the plants that I will not say anything about the extra trouble and expense. Thanking you very much and hoping I can do you good in the future, I am,

Yours truly,

E. J. GANTZ,
Miami Co., Ohio.

SOMEWHAT SURPRISED

April 4, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gents: I received the plants all right. In reference to the plants will say, I was very much disappointed, maybe I had better say surprised. I expected to get plants with roots about 2½ inches long, and not many of them, for I was making allowance for the kind of a season they had to grow in. I can conscientiously say that in my 21 years in the berry business, I never got as good plants from any place as these are. I do not understand how you got them so good this season. I would like to see some of your plants grown in a favorable season. My wife said you were just baiting me on, like the Pedigree man did. (He changed his mind later.) Your plants were packed the best I ever saw; they did not know they had been taken up. Any man who would kick on your plants would kick to be hanged. I thank you for your promptness and general good treatment.

Very truly,

W. W. WISE,
Logan Co., Ohio.
April 19, 1909.

BEST PLANTS EVER BOUGHT

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: Busy; well, some; but must take time to compliment you upon the plants received. They were the best plants and came through in the best condition of any we ever bought, and we have used a few.

Respectfully yours,

CLIMAX NURSERY CO.,
Darke Co., Ohio.

BETTER THAN PEDIGREE PLANTS

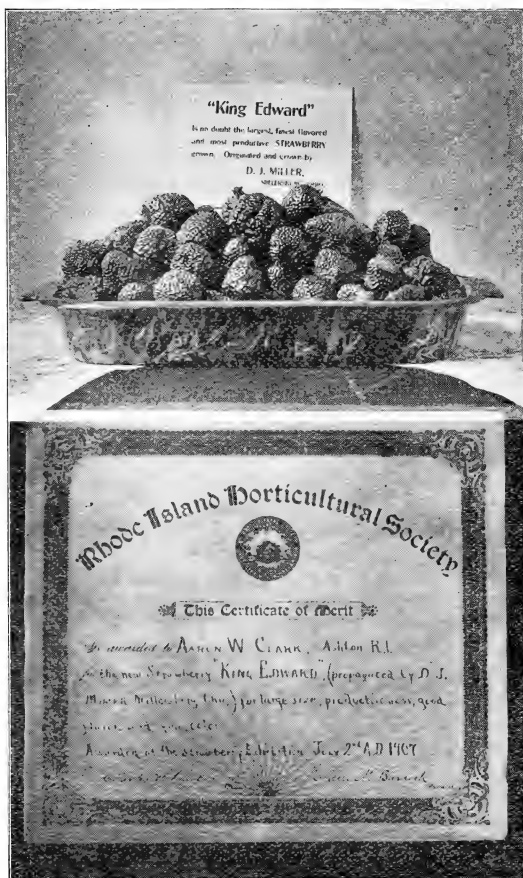
April 17, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: The plants arrived Thursday afternoon. I heeled them in moist earth in good shape. The plants were, I think, the best, and in the best condition of any I have ever bought, including the great Pedigree stock. The plants were too long on the road, but seemed in good condition for all that.

Yours truly,

F. G. WOOD,
Cortland Co., N. Y.



U. S. King Edward

(Per.) Originated with D. J. Miller, of Ohio, about six years ago and introduced by him this spring. He states he has grown it quite extensively ever since and further says in all his experience of growing Strawberries for more than 30 years, he has never grown a better market berry.

At the R. I. Horticultural Berry Exhibition, where it was exhibited, it was admired by all for its great beauty, and the society awarded it a certificate of merit for its productiveness, large size and fine flavor.

The following is taken from the Ohio Agricultural Experiment Station Bulletin of Wooster, Ohio: King Edward is large, bluntly conical, very slightly necked, regular, uniform, color bright, fresh crimson when fully matured, glossy and attractive. Flesh light in color, firm, fine grained, mild, sweet and good flavor. Plants large, vigorous, light green in color, making a beautiful fruitage row. A very promising variety originating in Ohio, where it is reported as having done exceedingly well.

Mr. Miller sent us plants of this variety for testing and we fruited them for the first time the past season. We find them about as represented, the plants being large

and vigorous. The fruit is large to very large, roundish conical, pointed and nearly always smooth, of regular form and very productive. Color glossy red, moderately firm and of good flavor.

The fruit is very attractive in every way. From once fruiting we consider it a very promising variety. In Mr. Miller's circular we notice several testimonials from noted growers, and among them M. Crawford Co., speaking highly of King Edward.

Price: \$.75 per dozen.
2.50 per 100.
12.00 per 1,000.

If wanted by mail, add 30c per 100.

Feb. 8, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: Enclosed find order for plants. I sent to you for the reason that I know I shall get what I order if you have the plants, and that is more than I can say by some others that I have ordered from in the past.

Truly yours,

CHAS. E. CHAPMAN,
New London Co., Conn.
April 28, 1908.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: The strawberry plants came through all right. I have bought a good many strawberry plants in my time, but never just as nice a lot of plants, both root and crown, as those you sent me. They looked as fresh as if they had just been dug. If I ever need any more plants and you are in the business you will certainly get my order.

Respectfully,

W. W. THOMAS,
Ashland Co., Ohio.
March 13, 1909.

Flansburgh & Potter Co., Leslie, Mich.

Gentlemen: I am enclosing order and cash for ———, to pay for plants. Your plants have been a success with me and I recommend your firm to all parties wanting plants.

Yours truly,

S. E. SEFFA,
Tama Co., Iowa.

Flansburgh & Potter Co., Leslie, Mich.

Gents: Some time ago I purchased a few plants of Eaton Red Raspberry from you and after fruiting them, I find it to be everything you recommended. A neighbor of mine also sent for plants of the Eaton from another company, but after they bore fruit he found them to be much smaller and of entirely different kind. This having proved to my own satisfaction that the Eaton is the largest and most prolific of any Raspberry I have ever grown. I am desirous of obtaining some more plants. Will you please send me your Catalog for this year, so that I may get your prices and order them?

Yours truly,

GEORGE SMUIN,
Ogden, Utah.

Don't buy cheap plants—it don't pay.

Don't work in the Strawberry patch when the ground is very wet.

Don't set Strawberry plants (in northern latitude) in the fall.

Don't fail to mulch your plants in the fall—it pays.

Don't wait until June before ordering your plants. Order early.

Don't look for a large crop of berries unless you give the plants good care.

Don't be an average Strawberry grower. Be the leader in your section.

Don't set plants taken from an old fruiting bed, as insects are bound to go with them.

Don't heel in plants after receiving them, unless absolutely necessary. Get them into the ground.

Don't stick the tips of the roots in the ground, leaving the crown and part of the roots exposed and expect the plants to live.

The past season was one to be remembered and there were good, big profits realized from the Strawberry fields all along the line, and it is getting to be one, if not the surest money maker we have.

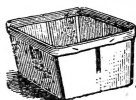
We predict that all those who engage in the growing of Strawberries for the next few years will realize large profits from their labors.

They are a crop that is of easy culture, good yielders, and there is always a good demand for fine, large berries. Coming in ahead of all other berries, gives them a leading place among all gardeners, and the demand is imperatively calling for larger and fancier fruits than heretofore.

In selecting your varieties be very careful to get the sort of berries your market demands.

If you have good corn land, with good culture, you cannot but succeed. If planting either for home use or market, it is a good idea in making up your list, to select varieties that will give you a continuous fruiting season, from extreme early to extreme late.

Berry Crates and Baskets



Over 20 years furnishing Fruit Growers this QUART BASKET and 32, 24, and 16 quart Crates has been a specialty with us.

**None are Neater, More Complete
or Better.**

Our 16-qt. Crate for Berries, Cherries or Plums is not excelled.

Write for our Catalog and Special Price on Crates, Berry Baskets and Potato Crates for December, January and February.

H. H. AULTFATHER,

Box H.

MINERVA, OHIO.

Peck's Early Potatoes

We feel we cannot say too much in favor of this Extra Early variety as it is certainly one of the best. They are free from blight and disease of any kind. Tubers are pinkish or Early Ohio Color. They grow uniformly large and give a great yield of marketable potatoes. We have grown them for several seasons and can say they are the best early sort we know of.

We have a limited supply of well sorted stock and offer them at \$3.00 per bbl of 3 bu. F. O. B. Leslie.

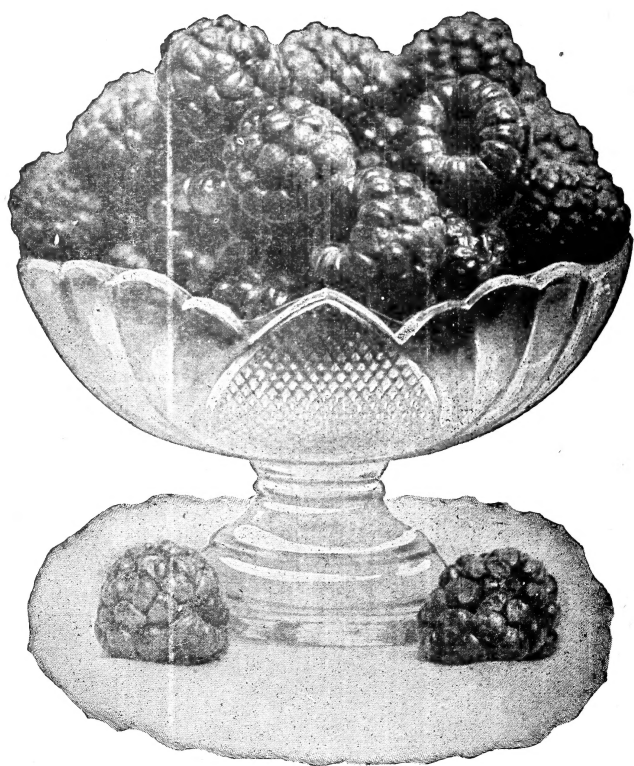
From _____

The Flansburgh & Potter Co.,

LESLIE,

MICHIGAN





Eaton Raspberries

(REDUCED SIZE)